# The Optimal Solution of a Production Model with Shortages and Raw Materials 

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#### Abstract

The purpose of this study is to incorporate the cost of raw material into the classical production model with planned shortages. A mathematical model is developed to account for the cost of producing and holding the finished product, the administrative and backorder costs of shortages, as well as the cost of acquiring and holding the raw materials used in the production process. Explicit expressions for the optimal production and planned shortage quantities are derived from the mathematical model. Moreover, a proof of the uniqueness of the optimal solution is provided. Numerical examples are presented to analyze the sensitivity of the optimal solution relative to changes in the parameters of the model.


Key-Words: - Economic production quantity, planned shortages, cost of raw material

## 1 Introduction

The economic production quantity (EPQ) model examines the inventory problem of determining the optimal quantity to be produced in order to meet the demand for a certain item. This classical model, which dates back to the early $20^{\text {th }}$ century [1], imposes several simplifying assumptions. Over the past hundred years, the classical EPQ model has been extensively researched by relaxing the imposed assumptions and incorporating real life factors into this model. Factors considered include: shortages, time value of money, credit facilities, deteriorating items, quality, and raw material used in the production process.

The classical EPQ model considers the case where the demand for a certain item is met by producing the item. The model assumes that the production rate $\alpha$ and the demand rate $\beta$ are constant and known with $\alpha>\beta$. The cost components are the setup cost $K$, the holding cost per item produced per unit time $h_{p}$, and the production cost per unit $C_{p}$. For a given production quantity $Y$, the total cost per unit time function is
$T C U(Y)=C_{p} \beta+\frac{C_{0} \beta}{Y}+\frac{h_{p}}{2}\left(1-\frac{\beta}{\alpha}\right) Y$.
The optimal quantity to be produced $Y^{*}$, the minimizer of the $T C U$, is given by

$$
\begin{equation*}
Y^{*}=\sqrt{\frac{2 C_{0} \beta}{h_{p}(1-\beta / \alpha)}} . \tag{2}
\end{equation*}
$$

One of the assumptions of the classical EPQ model is that shortages are not allowed. However, an extension of the model that allows for planned shortages can be found in most books on inventory models; for instance, see [2].

The various costs associated with raw material used to produce the finished items are not reflected in the classical model. Recently, considerable research work has been dedicated to incorporate the costs of raw material into the EPQ model. Salameh and El-Kassar incorporated the cost of raw material used in the production process into the classical EPQ model [3]. Several papers extended Salameh and El-Kassar model in various directions. For instance, a number of papers studied the effect of quality of raw material on the EPQ model [4], [5],
[6], [7] and [8]. In another direction, the effect of raw material on the EPQ model was considered in the context of supply chain [9], [10], [11] and [12].

The purpose of this paper is to extend the classical EPQ model to incorporate the costs of raw material into the EPQ model with planned shortages. For simplicity, and without loss of generality, we consider the case where a single type of raw material is used in the production process and each unit of the finished product requires one single unit of a raw material. The rest of this paper is structured as follows. The mathematical model is accounting for the cost of producing and holding the finished product, the administrative and backorder costs of shortages, as well as the cost of acquiring and holding the raw materials used in the production process is developed in section 2. Explicit expressions for the optimal production and planned shortage quantities are derived in section 3. A proof of the uniqueness of the optimal solution is also provided in section 3. Numerical examples that analyse the sensitivity of the optimal solution relative to changes in the parameters of the model are presented in section 4 . The paper is concluded in section 5.

## 2 The Mathematical Model

The following notation is used throughout the rest of this paper:
$Y \quad$ Order size of raw material
$S \quad$ Size of planned shortage
Z maximum inventory level
$\alpha \quad$ Production rate
$\beta \quad$ Demand rate
$T_{p} \quad$ Length of the production period
$T$ Length of the inventory cycle
$T_{1} \quad$ time to fulfil the backorder of size $S$
$T_{2} \quad$ time to build the maximum inventory level
Z
$T_{3} \quad$ time to deplete the maximum inventory
$T_{4} \quad$ time to build a backorder of size $S$
$C_{r} \quad$ Cost per item raw material
$C_{p} \quad$ production cost
$C_{b} \quad$ Administrative cost per item short
$C_{s} \quad$ Cost per item short per unit time
$C_{0} \quad$ ordering cost of raw materials
$C_{1} \quad$ setup cost for production
i inventory holding cost rate
$h_{r} \quad$ holding cost of raw materials
$h_{p} \quad$ holding cost due to production

The raw materials acquired from a supplier are processed into a finished product at a production rate $\alpha$. Let $Y$ be the order size of the raw material, an unknown to be determined and let $C_{r}$ be the cost per unit of raw material. The raw materials are stored and processed at a rate $\alpha$ until it is depleted at the end of the production period. The length of the production period is

$$
\begin{equation*}
T_{p}=Y / \alpha \tag{3}
\end{equation*}
$$

The inventory level for raw materials is shown in figure 1. During the production period, the finished product is produced at a rate $\alpha$ and consumed at the demand rate $\beta$.

To determine the optimal production quantity $Y^{*}$ and the optimal shortage quantity $S^{*}$, we first calculate the total cost per cycle function and then the total cost per unit time function. The cost components per inventory cycle consists of:
i- ordering, purchasing and holding costs of raw materials;
ii- setup cost of production;
iii-production and holding costs of finished product;
iv-shortage and backorder costs.


At the start of the production period and until time $T_{1}$, the excess amount of the finished product is used to fulfil the $S$ units of backorders at a rate of $\alpha-\beta$. Hence,
$T_{1}=S /(\alpha-\beta)$.
After such time and until the end of the production period, the excess amount of the finished product is used to accumulate inventory of the finished product at a rate of $\alpha-\beta$. This occurs during a time period of $T_{2}$, where $T_{p}=T_{1}+T_{2}$. Using (4), we have
$T_{2}=T_{p}-T_{1}=Y / \alpha-S /(\alpha-\beta)$.
At the end of this period, a maximum inventory level $Z$ is reached. Then,

$$
\begin{align*}
Z & =T_{2}(\alpha-\beta)=\left(\frac{Y}{\alpha}-\frac{S}{\alpha-\beta}\right) \cdot(\alpha-\beta)  \tag{6}\\
& =Y(1-\beta / \alpha)-S
\end{align*}
$$

This maximum level will be used to meet the demand at a rate $\beta$ until time $T_{3}$ when the inventory level of the finished product reaches zero. Hence,
$T_{3}=\frac{Z}{\beta}=\frac{Y(1-\beta / \alpha)-S}{\beta}=\frac{Y}{\beta}(1-\beta / \alpha)-\frac{S}{\beta}$.
Throughout the remainder of the inventory cycle, a planned shortage of size $S$ is built up at the demand rate $\beta$ until time $T_{4}$, where

$$
\begin{equation*}
T_{4}=\frac{S}{\beta} \tag{8}
\end{equation*}
$$

The inventory level for the finished product is shown in figure 2. Note that the length of the inventory cycle is $T=T_{1}+T_{2}+T_{3}+T_{4}$; that is,

$$
\begin{equation*}
T=\frac{Y}{\beta} \tag{9}
\end{equation*}
$$

The ordering cost of raw materials is $C_{0}$ and the purchasing cost is $C_{r} Y$. The raw materials holding cost is the holding cost per unit of material per unit time, $h_{r}$, multiply by the average on hand inventory of raw materials times the cycle length. From figure 2, we have

> Holding Cost of Raw Material =
$h_{r} \frac{1}{2} Y \frac{T_{p}}{T} T=h_{r} \frac{Y^{2}}{2 \alpha}$.
Note that, the holding cost per unit of material per unit time, $h_{r}$, is the product of the inventory holding cost rate $i$ and the unit purchasing cost $C_{r}$. That is,

$$
\begin{equation*}
h_{r}=i C_{r} \tag{11}
\end{equation*}
$$

The cost of producing the $Y$ units of the finished product is the sum of the setup is $C_{1}$ and the production cost is $C_{p} Y$. The holding cost per unit of the finished product is the sum of $h_{r}$ and $h_{p}$, where $h_{p}=i C_{p}$. This is due to the fact that a single unit of the finished product incur both the cost of production as well as the cost of raw material. Thus the finished product holding cost is the average inventory of on hand finished product times the inventory cycle length times the holding cost per unit of a finished product per unit time. From (5)(7), we have

Holding Cost of Finished Product
$=\left(h_{r}+h_{p}\right) \cdot \frac{1}{2} \cdot Z \cdot \frac{\left(T_{2}+T_{3}\right)}{T} . T$
$=\frac{\left(h_{r}+h_{p}\right)}{2 \beta}\left(Y\left(1-\frac{\beta}{\alpha}\right)-S\right)\left(Y-\frac{S \alpha}{\alpha-\beta}\right)$.


Fig. 2: Finished Product Inventory level
The shortage cost has two components. The first is the time independent administrative cost given by $C_{b} S$, while the second is time dependent obtained by multiplying the cost per unit short per unit time $C_{s}$ by the area below the horizontal axis in figure 3. From (4) and (8), the shortage cost per inventory cycle is

$$
\begin{align*}
& \text { Shortage Cost }=C_{b} S+C_{s} \frac{1}{2} S \frac{\left(T_{1}+T_{4}\right)}{T} . T \\
& =C_{b} S+C_{s} \frac{1}{2} S\left(\frac{S}{\alpha-\beta}+\frac{S}{\beta}\right)  \tag{13}\\
& =C_{b} S+C_{s} \frac{\alpha S^{2}}{2 \beta(\alpha-\beta)} .
\end{align*}
$$

The total inventory cost per cycle function $T C(Y, S)$ is obtained by adding all cost components. Hence, $T C(Y, S)=C_{0}+C_{1}+\left(C_{r}+C_{p}\right) Y$
$+h_{r} \frac{Y^{2}}{2 \alpha}+C_{b} S+C_{s} \frac{\alpha S^{2}}{2 \beta(\alpha-\beta)}$
$+\left(h_{r}+h_{p}\right) \frac{1}{2 \beta}\left(Y\left(1-\frac{\beta}{\alpha}\right)-S\right)\left(Y-\frac{S \alpha}{\alpha-\beta}\right)$.
The total inventory cost per cycle function, $T C U(Y$, $S$ ), is obtained by dividing (14) by the cycle length $T$ $=Y / \beta$ so that

$$
T C U(Y, S)=\left(C_{r}+C_{p}\right) \beta+\frac{\left(C_{0}+C_{1}\right) \beta}{Y}
$$

$$
\begin{align*}
& +h_{r} \frac{\beta Y}{2 \alpha}+\frac{\beta C_{b} S}{Y}+\frac{C_{s} S^{2}}{2(1-\beta / \alpha) Y}  \tag{15}\\
& +\frac{h_{r}+h_{p}}{2}\left(1-\frac{\beta}{\alpha}-\frac{S}{Y}\right)\left(Y-\frac{S}{1-\beta / \alpha}\right) .
\end{align*}
$$

## 3 The Optimal Solution

To obtain the optimal production quantity $Y^{*}$ and the optimal shortage size $S^{*}$, we calculate the first partial derivatives of $\operatorname{TCU}(Y, S)$ and set these derivatives equal to zero. Now

$$
\begin{align*}
& \frac{\partial T C U}{\partial Y}=-\frac{\left(C_{0}+C_{1}\right) \beta}{Y^{2}}+h_{r} \frac{\beta}{2 \alpha}-\frac{C_{s} S^{2}}{2(1-\beta / \alpha) Y^{2}} \\
& -\frac{\beta C_{b} S}{Y^{2}}+\frac{h_{r}+h_{p}}{2}\left(1-\frac{\beta}{\alpha}\right)\left[1-\left(\frac{S}{Y(1-\beta / \alpha)}\right)^{2}\right], \tag{16}
\end{align*}
$$

and
$\frac{\partial T C U}{\partial S}=\frac{\beta C_{b}}{Y}+\frac{C_{s} S}{(1-\beta / \alpha) Y}$
$+\left(h_{r}+h_{p}\right)\left(\frac{S}{Y(1-\beta / \alpha)}-1\right)$.
Setting $\partial T C U / \partial S$ equal to zero and multiplying by $Y$, we have
$0=\beta C_{b}+\frac{C_{s} S}{(1-\beta / \alpha)}$
$+\left(h_{r}+h_{p}\right)\left(\frac{S}{(1-\beta / \alpha)}-Y\right)$.
Solving (18) for $Y$, yields
$Y=\frac{\beta C_{b}}{\left(h_{r}+h_{p}\right)}+\frac{C_{s} S}{(1-\beta / \alpha)\left(h_{r}+h_{p}\right)}+\frac{S}{(1-\beta / \alpha)}$.
Setting (16) equal to zero and multiplying by $Y^{2}$, we have
$0=-\left(C_{0}+C_{1}\right) \beta+Y^{2} h_{r} \frac{\beta}{2 \alpha}-\beta C_{b} S-\frac{C_{S} S^{2}}{2(1-\beta / \alpha)}$
$+\frac{h_{r}+h_{p}}{2}\left(1-\frac{\beta}{\alpha}\right)\left[Y^{2}-\frac{S^{2}}{(1-\beta / \alpha)^{2}}\right]$.
Solving for $Y$, we obtain
$Y=\sqrt{\frac{2 \beta\left(C_{0}+C_{1}+C_{b} S\right)+\frac{S^{2}\left(h_{r}+h_{p}+C_{s}\right)}{(1-\beta / \alpha)}}{h_{r} \frac{\beta}{\alpha}+\left(h_{r}+h_{p}\right)(1-\beta / \alpha)}}$.

Setting the expressions for $Y$ in (19) and (20)
equal to each other, squaring and cross multiplying, we get

$$
\begin{align*}
& \frac{K \beta^{2} C_{b}^{2}}{\left(h_{r}+h_{p}\right)^{2}}+K\left(\frac{C_{s}}{\left(h_{r}+h_{p}\right)}+1\right)^{2} \frac{S^{2}}{(1-\beta / \alpha)^{2}} \\
& +\frac{2 K \beta C_{b}}{\left(h_{r}+h_{p}\right)} \cdot\left(\frac{C_{s}}{\left(h_{r}+h_{p}\right)}+1\right) \frac{S}{(1-\beta / \alpha)}  \tag{21}\\
& -2(1-\beta / \alpha)\left(C_{0}+C_{1}\right) \beta-S^{2}\left(h_{r}+h_{p}\right) \\
& -2(1-\beta / \alpha) \beta C_{b} S-C_{s} S^{2}=0
\end{align*}
$$

where $K$ is the denominator in (20); that is
$K=(1-\beta / \alpha) h_{r} \frac{\beta}{\alpha}+\left(h_{r}+h_{p}\right)(1-\beta / \alpha)^{2}$.
Rearranging the terms of (21), the following quadratic equation is obtained
$\left[K\left(\frac{C_{s}}{\left(h_{r}+h_{p}\right)}+1\right)^{2} \frac{1}{(1-\beta / \alpha)^{2}}-C_{s}-\left(h_{r}+h_{p}\right)\right] S^{2}$
$+\left[\frac{2 K \beta C_{b}}{\left(h_{r}+h_{p}\right.} \cdot\left(\frac{C_{s}}{\left(h_{r}+h_{p}\right)}+1\right) \frac{1}{(1-\beta / \alpha)}-2(1-\beta / \alpha) \beta C_{b}\right] S$
$+\left(\frac{K \beta^{2} C_{b}{ }^{2}}{\left(h_{r}+h_{p}\right)^{2}}-2(1-\beta / \alpha)\left(C_{0}+C_{1}\right) \beta\right)=0$
Define
$A=K\left(\frac{C_{s}}{\left(h_{r}+h_{p}\right)}+1\right)^{2} \frac{1}{(1-\beta / \alpha)^{2}}-C_{s}-\left(h_{r}+h_{p}\right)$
$B=\frac{2 K \beta C_{b}}{\left(h_{r}+h_{p}\right)} \cdot\left(\frac{C_{s}}{\left(h_{r}+h_{p}\right)}+1\right) \frac{1}{(1-\beta / \alpha)}-2(1-\beta / \alpha) \beta C_{b}$
$C=\frac{K \beta^{2} C_{b}^{2}}{\left(h_{r}+h_{p}\right)^{2}}-2(1-\beta / \alpha)\left(C_{0}+C_{1}\right) \beta$.
Then the optimal shortage size is

$$
\begin{equation*}
S^{*}=\frac{-B \pm \sqrt{B^{2}-4 A C}}{2 A} \tag{25}
\end{equation*}
$$

The optimal production quantity is obtained by substituting the value of $S^{*}$ in (19) so that
$Y^{*}=\frac{\beta C_{b}}{\left(h_{r}+h_{p}\right)}+\frac{C_{s} S^{*}}{(1-\beta / \alpha)\left(h_{r}+h_{p}\right)}+\frac{S^{*}}{(1-\beta / \alpha)}$.

To demonstrate the uniqueness of the optimal solution, we first calculate the Jacobian matrix with entries equal to the following second partial derivatives:

$$
\begin{align*}
& \frac{\partial^{2} T C U}{\partial Y^{2}}=\frac{2 \beta\left(C_{0}+C_{1}+C_{b} S\right)}{Y^{3}} \\
& +\frac{\left(C_{s}+h_{r}+h_{p}\right) S^{2}}{Y^{3}(1-\beta / \alpha)}, \tag{27}
\end{align*}
$$

and

$$
\begin{align*}
& \frac{\partial^{2} T C U}{\partial S^{2}}=\frac{C_{s}+h_{r}+h_{p}}{(1-\beta / \alpha) Y} .  \tag{28}\\
& \frac{\partial^{2} T C U}{\partial Y \partial S}=\frac{\partial^{2} T C U}{\partial S \partial Y} \\
& =-\frac{(1-\beta / \alpha) \beta C_{b}+C_{s} S+\left(h_{r}+h_{p}\right) S}{(1-\beta / \alpha) Y^{2}} . \tag{29}
\end{align*}
$$

The Jacobian matrix is

$$
J=\left(\begin{array}{cc}
\frac{\partial^{2} T C U}{\partial Y^{2}} & \frac{\partial^{2} T C U}{\partial Y \partial S} \\
\frac{\partial^{2} T C U}{\partial S \partial Y} & \frac{\partial^{2} T C U}{\partial S^{2}}
\end{array}\right)
$$

The determinant of the Jacobian matrix is always positive since
$|J|=\frac{2\left(C_{0}+C_{1}\right) \beta\left(C_{s}+h_{r}+h_{p}\right)}{(1-\beta / \alpha) Y^{4}}+\frac{(1-\beta / \alpha) \beta^{2} C_{b}{ }^{2}}{(1-\beta / \alpha) Y^{4}}$.
Since $|J|, \frac{\partial^{2}(T C U(Y, S))}{\partial Y^{2}}$ and $\frac{\partial^{2}(T C U(Y, S))}{\partial S^{2}}$ are all positive, we have that the optimal solution ( $Y^{*}, S^{*}$ ) given in (25) and (26) is the unique minimizer of the $T C U(Y, S)$ function.

Note that the discriminant $B^{2}-4 A C$ under the radical in (24) gives a condition on the administrative cost. When simplified, the discriminant is given by

$$
\begin{aligned}
& \frac{1}{\alpha^{2}\left(h_{r}+h_{p}\right)^{2}}\left[4 \beta \left(C_{s}\left(h_{r} \alpha+h_{p}(\alpha-\beta)\right)\right.\right. \\
& +\left(h_{r}\left(h_{r}+h_{p}\right) \beta\right)\left(2 \alpha\left(C_{s}+h_{r}+h_{p}\right)\left(C_{0}+C_{1}\right) .\right. \\
& \left.\left.+C_{b}^{2} \beta(-\alpha+\beta)\right)\right]
\end{aligned}
$$

Since the first factor in the numerator and the denominator are both positive, the condition on $C_{b}$ for an optimal solution to exist is

$$
\begin{equation*}
C_{b}<\sqrt{\frac{2\left(C_{s}+h_{r}+h_{p}\right)\left(C_{0}+C_{1}\right)}{\beta(1-\beta / \alpha)}} \tag{29}
\end{equation*}
$$

## 4 Numerical Examples

The daily demand and production rates for a certain item are $\beta=100 \alpha=300$. The ordering cost of the raw materials used in production is $C_{0}=\$ 100$ with a unit purchasing cost $C_{r}=\$ 5$. The production and setup cost are $C_{p}=\$ 10$ and $C_{1}=\$ 1,250$. The holding cost rate is $2 \%$ per day so that $h_{r}=5(0.02)=$ $\$ 0.1$ per item per day, and $h_{p}=10(0.2)=\$ 0.2$ per item per day. The shortage cost is $C_{s}=\$ 0.1$ per unit per day and the administrative shortage cost is $C_{b}=$ \$0.

Then $K=0.1556, A=0.2222, B=0$, and $C=$ -180 , so that the optimal solution is to produce $Y^{*}=$ 1800 units during each production run and to plan for $S^{*}=900$ units of shortages. The corresponding daily total cost of $T C U\left[Y^{*}, S^{*}\right]=\$ 1,650$. The optimal policy calls for an inventory cycle length quantity of $T^{*}=18$ days, production period of $T_{p}^{*}=$ 6 days, and a maximum inventory level of $Z^{*}=300$ units.

To study the effects of changes in the parameters of the problem on the optimal solution, the above example was used with varying the values of $C_{s}$, and $C_{1}$. First, we kept $C_{b}=0$. The results are shown in Table 1.

Table 1: Effects of Changes in $C_{s}$ and $C_{1}$

|  | $C 1$ | $S$ | $Y$ | $T C U$ |
| :---: | :---: | :---: | :---: | :---: |
| $C b=0$. |  |  |  |  |
| $C s=0$. | 0 | 516.4 | 774.6 | $\$ 1,525.82$ |
|  | 200 | 894.4 | 1341.6 | $\$ 1,544.72$ |
|  | 800 | 1549.2 | 2323.8 | $\$ 1,577.46$ |
|  | 1400 | 2000.0 | 3000.0 | $\$ 1,600.00$ |
| $C s=0.1$ |  |  |  |  |
|  | 0 | 244.9 | 489.9 | $\$ 1,540.82$ |
|  | 200 | 424.3 | 848.5 | $\$ 1,570.71$ |
|  | 800 | 734.8 | 1469.7 | $\$ 1,622.47$ |
|  | 2000 | 1122.5 | 2245.0 | $\$ 1,687.08$ |
| $C s=0.5$ |  |  |  |  |
|  | 0 | 88.9 | 355.4 | $\$ 1,556.27$ |
|  | 600 | 235.1 | 940.3 | $\$ 1,648.88$ |
|  | 1000 | 294.7 | 1178.8 | $\$ 1,686.64$ |
|  | 2000 | 407.2 | 1628.7 | $\$ 1,757.88$ |

The results of Table 1 indicate that when the administrative shortage is $\$ 0$, the size of the number of planned shortage relative to the lot size is high when the time dependent shortage cost is low and that relative size decreases as the shortage cost increases. We also note that the total cost per unit time is not very sensitive to change in the time dependent shortage cost and the ordering cost of raw material.

## 4 Conclusion

The model presented in this paper accounts for the costs due to raw material on the classical economic production model with planned shortages. The mathematical models was derived and explicit expressions for the optimal production and shortage quantities were obtained. A proof of the uniqueness of the optimal solution was presented. Numerical examples were given to illustrate the model and to examine the sensitivity of the optimal solution relative to changes in the parameters of the model.

For future work, we suggest incorporating the effects of quality of the raw materials in this model. Also, we suggest studying the effects of quality of the finished product where on these models by considering reworking and scraping the imperfect quality finished items. In other direction, we suggest considering the model presented in the paper in the supply chain context.

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